

**VAUGHN MCINTYRE**  
**375 Water Street**  
**St Andrews, New Brunswick**  
**E5B 2R4**  
**506-529-8016**  
**506-921-0131**

[vmc@vaughnmcintyre.com](mailto:vmc@vaughnmcintyre.com)

[www.vaughnmcintyre.com](http://www.vaughnmcintyre.com)

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***Leadership is wisdom grown from reflection, experimentation  
and dialogue.***

## **PROFILE**

**A take charge experienced executive capable of creating and or changing situations according to the needs of the organization.**

**The ability to work in challenging circumstances and respond to both the business and the human resource issues.**

**Has built organizations where no previous infrastructure existed as well as retooled organizations where the both infrastructure and culture needed change.**

**Can articulate goals and objectives and move them into actionable projects.**

**Specializes in getting organizations Investment Ready**

## **RELEVANT SKILLS & EXPERIENCE**

**A high tech background spent initially in the programming and system side of the industry.**

**Success led to positions in sales and marketing.**

**Success led to positions in management and the executive suites in several national and international organizations.**

**Success led to Entrepreneurial ventures and consulting projects to individuals and organizations looking for an experienced, energetic executive.**

**Podium ready!**

## **ACCOMPLISHMENTS**

- **Sales Representative of the year – Sperry Canada**
- **New Customer Sales Rep for Canada – Sperry**
- **Sales and organizational coach to several organizations including most recently Remsoft Fredericton and Limegrass Calgary**
- **Several new product launches including both software and hardware**
- **Introduced several HR programs in large organizations including one of Canada's first variable pay programs into a high tech company**
- **Founder Canada's first on-line Charity portal**
- **Founder Canada's first pay-per-play on-line learning companies.**
- **Consultant to NB Power on evaluation of SAP and PeopleSoft relationships**
- **Experience with Oil and Gas and Hydrogen Alternative fuels market Sectors**
- **Coached Green Imaging on the development of an investor ready business strategy which resulted in the largest First Angel Investment in it's history**

- **Numerous public relations and press events/interviews over several years**
- **Major experience in one of Canada's leading dotcom incubators "NRG Group Toronto**
- **Significant rolodex in Canada and the USA**
- **Significant successful experience in Systems development and project management including the Y2K responsibility for Star Data Systems ( 150 systems analysts and programmers plus millions of lines of code)**
- **Developed Customer relationship and Partnering courses for McCain Foods and NB Investment Funds organizations.**

## **EDUCATION**

**University of Western Ontario Ivey School of Business Certificate in Marketing (90)**  
**Simonds Regional High School Graduate**  
**Canadian Securities Course (99)**  
**Various Management/leadership courses**

## **WORK EXPERIENCE**

**Past 7 years to present;**

**Business Advisor/Development, Vaughn McIntyre Consulting Ltd - Accelerator Inc.**

**Previous Positions;**

- **CEO/Founder - Charity.ca - Toronto**
- **EVP Development Star Data Systems - Toronto**
- **EVP Human Resources/Custom Development - Star Data Systems - Toronto**
- **CEO/Founder, Canadian Continuous Learning Initiatives – Toronto/USA**
- **VP Marketing and National Support Tandem Canada - Toronto**
- **President Wang Canada – Toronto Canada**

- **VP Marketing and Channels** Wang Canada
- **VP Channel Marketing** Prime Computers  
Canada – Toronto Canada
- **VP Marketing/Channels** Unisys/Sperry  
Canada – Toronto Canada
- **Branch Manager, Manufacturing** Sperry  
Canada – Scarborough Ontario
- **Sales Rep, N.B. and NFLD,** Sperry Canada
- **Systems Development Analyst** NB  
Telephone Co Ltd- Saint John
- **Director Systems Development** Province of  
NB - Fredericton
- **Programmer** CGE Canada – Montreal
- **CIBC Teller** Saint John NB/Shelbourne NS

## **INTERESTS**

**GOLF** – Past President Algouquin Golf Course, Past member of the board Thornhill Golf and Country Club

**ARTS** – Member of the board of Sunbury Shores Arts and Nature Council, artist - wrote first novel ( unpublished ) in 2007

**GARDENER** – fish ponds

**READER** – When I am not working, I am reading

**WALKING** – General exercise and fitness

**CREATIVE ECLECTIC INTEREST IN BUSINESS AND LIFE**